



Treasury Chambers, Parliament Street, SW1P 3AG
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Under Secretary of State
for Corporate and Consumer Affairs
Department of Trade and Industry
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John Alex

Thank you for your letter of 28 June with which you enclosed some speech material on competition policy.

I think this is an excellent innovation, and I hope that colleagues will make full use of the material. There are some very striking achievements recorded here, many of which are worth considerable publicity.

When these notes are updated I think it would be very helpful if they included more facts and figures. It is in providing easily quotable examples of the benefits of our competition policy that these notes should be at their most useful. In addition, I think it would be useful if there were a few summary sheets of bull points. As an example I would suggest that the note on small firms (topic No.9) could usefully point to the very large excess of new company formations over liquidations in the last four years.

In your letter you said you would be in touch about a speech campaign. I hope it will be possible to co-ordinate a major campaign involving contributions from a number of Ministers.

I am copying this letter to all Ministers in charge of Departments, the Chief Whip and the Paymaster General.

NIGEL LAWSON

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